



# SEARCH

Accelerate your growth and spend more time selling and less time researching. Search's powerful prospecting functionality allows you to find the information you need on decision makers and influencers at the

companies you care about most. Tailor your searches in real-time to ensure the results contain only the most relevant prospects to you.

## KEY FEATURES

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### REACH DECISION MAKERS

Access key contact information such as direct dial phone numbers and email addresses



### SEGMENT AND TARGET PROSPECTS

Find the prospects you're looking for based on industry, company location and size, revenue, title, job function, industry, employees, similar companies and more



### ACCESS INFORMATION IN YOUR EXISTING WORKFLOW

Search for new contacts directly in your Salesforce environment and update the information on demand



### LEVERAGE SOCIAL SELLING

Use the LinkedIn access tool to see the prospect's profile page



### ALERTS IN REAL TIME

Receive notifications if a prospect has changed positions or has new web mentions



### EXPORT YOUR DATA

Export key prospect contact or company information into Excel or your CRM