

BUILD

Accelerate your growth with access to detailed and accurate contact information with more direct dial phone numbers and email addresses for business people than anyone else in the marketplace.

Instantly create lists of contacts for your nurture campaigns or email outreach. Find key contact information on decision makers and influencers at the companies you care about most. Tailor your lists with suppression files, ability to prioritize segments, and create limits all in real-time to ensure the results contain only the most relevant prospects to you.

KEY FEATURES



BUILD TARGETED CAMPAIGNS

Run multilayered segmented lists based on industry, company location and size, revenue, title, job function or key words. Run multiple queries with the ability to prioritize your lists based on what you find most important.



ACCESS THE INFORMATION YOU NEED

Create lists based on your target audience with access to email address and direct dial phone number



CUSTOMIZE WITH EASE

Prioritize titles by function, management level and limit the amount of contacts per company to get your top prospects



UPDATES AND NOTIFICATIONS

Get alerted when new contacts are available for your existing lists.



MANAGE SINGLE LISTS PER CAMPAIGN

Reach multiple personas with one list or segment your audience with multiple queries while still limiting the number of people per company to ensure emails do not get stuck in spam traps.



RUN ACCOUNT BASED MARKETING CAMPAIGNS

Upload company files to find key contacts at your target accounts



SUPPRESSION LISTS

Use a suppression file to ensure you generate a unique, de-duped and ready to use list



EXPORT INTO YOUR WORKFLOWS

Whether it is Excel or directly into Salesforce, export the information you need for your campaigns